September 20, 2019

NOTICE

This notice is posted pursuant to the Texas Open Meetings Act, TEX. GOV'T CODE, Sec. 551.001 et seq. (Vernon 2004).

RE: Regular Meeting of the Bexar County Hospital District Board of Managers

There will be a regular meeting of the BCHD Board of Managers on Tuesday, September 24, 2019, at 6:00 p.m., in the Board Room of University Health System Texas Diabetes Institute, 701 S. Zarzamora, San Antonio, Texas 78207.

George B. Hernández, Jr.
President/Chief Executive Officer
1. Call to Order and Record of Attendance — *Jim Adams, Chair* :01

2. Invocation — Janet Tracy, Chaplain, University Hospital — *Jim Adams, Chair* :03

3. Pledge of Allegiance — *Jim Adams, Chair* :01

4. Citizens’ Participation: :05

5. Approval of Minutes of Previous Meeting(s): *None at this time* :03

6. Report from UT Health San Antonio — *William Henrich, M.D., President* :10
   
   A. Acknowledgement of Staff
   B. Upcoming Events

7. New Business:

   **Consent Agenda –Jim Adams, Chair** :10

   A. Consideration and Appropriate Action Regarding Purchasing Activities (See Attachment A) — *Antonio Carrillo/Travis Smith*

8. Action Items: :30

   A. Consideration and Appropriate Action Regarding Selected Purchasing Items:

   (1) Consideration and Appropriate Action Regarding a Contract with United Service Associates, LLC, for Janitorial Services at Selected Locations — *Jim Willis*
(2) Consideration and Appropriate Action Regarding the Following Items for Expansion of Services at the Medical Arts and Research Center (MARC) Heart Station:

(a) Contract with UT Health San Antonio for Construction Services; and
(b) Contract with GE HealthCare for a Nuclear Camera

— Jim Willis

(3) Consideration and Appropriate Action Regarding a Contract with McCracken Technical Solutions for Hardware Installation for the Epic Electronic Health Record Project — Bill Phillips

(4) Consideration and Appropriate Action Regarding a Contract with The Garland Company, Inc. for Roof Replacement Services at the Rio Tower at University Hospital and Zarzamora Clinic — Don Ryden

(5) Consideration and Appropriate Action Regarding a Contract with SpawGlass Contractors, Inc. for HVAC Renovations to the Labor and Delivery Unit at University Hospital — Don Ryden

(6) Consideration and Appropriate Action Regarding a Contract with Cypress Healthcare Valet for the Hospital Concierge Program In Support of the Women’s and Children’s Hospital and Associated Projects— Don Ryden

(7) Consideration and Appropriate Action Regarding a Contract with Star Shuttle and Charter Services In Support of the Women’s and Children’s Hospital and Associated Projects — Don Ryden

B. Consideration and Appropriate Action Regarding the Financial Report for August 2019 — Reed Hurley

9. Presentations and Education:

A. Operations Report — Edward Banos/Leni Kirkman
B. Update on Women’s and Children’s Hospital and Associated Projects — Don Ryden

Information Only Items:

(a) Epic Electronic Health Record Project Update — George B. Hernández, Jr.
(b) University Health System Foundation Update — Lourdes Castro Ramirez
(c) Report on Recent Recognitions and Upcoming Events — Leni Kirkman
(d) Third Quarter Quality Report — Bryan Alsip, M.D

11. Adjournment — Jim Adams, Chair
The Board of Managers may recess during the open meeting in order to hold a closed meeting. Alternatively, a closed meeting may be held before the open meeting or after its adjournment.

Closed Meeting: A closed meeting will be held pursuant to TEX. GOV'T CODE, Section 551.085 to receive information regarding pricing, market data and/or financial and planning information relating to the arrangement or provision of proposed new services and/or product lines.

Closed Meeting: A closed meeting will be held pursuant to TEX. GOV'T CODE, Section 551.085 to receive information regarding pricing or financial planning information relating to a bid or negotiation for the arrangement or provision of services or product lines to another person if disclosure of the information would give advantage to competitors of the hospital district.
## THE FOLLOWING CONTRACTS ARE PRESENTED FOR APPROVAL BY THE BOARD OF MANAGERS AS CONSENT ITEMS:

<table>
<thead>
<tr>
<th>PAGE</th>
<th>COMPANY</th>
<th>CATEGORY</th>
<th>P.O./CONTRACT#</th>
<th>TOTAL AWARD</th>
<th>AWARD BASIS</th>
</tr>
</thead>
<tbody>
<tr>
<td>4</td>
<td>BUD GRIFFIN CUSTOMER SUPPORT SAN ANTONIO LLC</td>
<td>CONTRACT FOR SERVICE AGREEMENT - LIEBERT HVAC</td>
<td>21607110-IE</td>
<td>$318,288</td>
<td>Exempt</td>
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<tr>
<td>5</td>
<td>GOZIO HEALTH</td>
<td>CONTRACT FOR SOFTWARE AGREEMENT - MOBILE WAYFINDING</td>
<td>TBD</td>
<td>$1,038,321</td>
<td>RFP 219-05-012-SVC</td>
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<tr>
<td>6</td>
<td>HEALTHGRADES OPERATING COMPANY, INCORPORATED</td>
<td>CONTRACT FOR SOFTWARE AGREEMENT - CUSTOMER RELATIONSHIP MANAGEMENT</td>
<td>21905131-IE</td>
<td>$384,000</td>
<td>RFP-218-11-062-SVS</td>
</tr>
<tr>
<td>7</td>
<td>INTERNATIONAL BUSINESS MACHINES CORPORATION</td>
<td>CONTRACT FOR SOFTWARE MAINTENANCE AGREEMENT - CLINICAL KNOWLEDGE DATABASE</td>
<td>21908238-IE</td>
<td>$399,507</td>
<td>Exempt</td>
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<tr>
<td>8</td>
<td>LUMINEX CORPORATION</td>
<td>CONTRACT FOR REAGENT, SUPPLY &amp; SERVICE AGREEMENT - ARIES INSTRUMENT</td>
<td>21711186-E Mod #2</td>
<td>$208,960</td>
<td>Exempt</td>
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<tr>
<td>9</td>
<td>MM USA HOLDINGS, INCORPORATED, DBA THE STAYWELL COMPANY, LLC.</td>
<td>CONTRACT FOR SOFTWARE LICENSE - ONLINE HEALTH LIBRARY</td>
<td>21602031-IE Mod #5</td>
<td>$68,050</td>
<td>Exempt</td>
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<tr>
<td>10</td>
<td>NETWORK SCIENCES, INCORPORATED</td>
<td>CONTRACT FOR SOFTWARE SERVICE AGREEMENT - ELIGIBILITY AND MANAGEMENT (MEDICAIDER)</td>
<td>21909249-IE</td>
<td>$704,340</td>
<td>Exempt</td>
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<tr>
<td>11</td>
<td>STRYKER SALES CORPORATION</td>
<td>CONTRACT FOR PROFESSIONAL SERVICES AGREEMENT - REPROCESSING AND SURGICAL INSTRUMENT AND SCOPES MANAGEMENT</td>
<td>21909245-IE</td>
<td>$2,475,000</td>
<td>Exempt</td>
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<td>12</td>
<td>WRICO CORPORATION</td>
<td>CONTRACT FOR SUPPLY AGREEMENT - SULFURIC ACID AND SODIUM HYPOCHLORITE</td>
<td>21909248-JF</td>
<td>$934,915</td>
<td>RFP-219-04-007-SVC</td>
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</table>

**GRAND TOTAL FOR BOARD APPROVAL** $6,531,381
SUMMARY OF PURCHASING ACTIVITY

A total of 20 contracts with a value of $41,988,230 are being presented to the Board of Managers during the September 2019 meeting.

The following contracts require approval by the BCHD Board of Managers:
- 9 Consent Contracts with a total value of $6,531,381
- 11 Presented Contracts with a total value of $35,456,849

During the month of September 2019 there were 6 contracts classified as a Small, Minority, Woman, or Veteran Owned Business Enterprises (SMWVBE).

September 2019 SMWVBE Status Report (reflects items being submitted for Board approval)

<table>
<thead>
<tr>
<th>Available Opportunity</th>
<th>SMWVBE</th>
<th>% SMWVBE</th>
<th>Local</th>
<th>% Local</th>
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</thead>
<tbody>
<tr>
<td>Proposed Award</td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>$37,817,191</td>
<td>$5,488,000</td>
<td>14.5%</td>
<td>$25,745,952</td>
<td>68.1%</td>
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<tr>
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<td>$4,171,039</td>
<td>$1,019,521</td>
<td>24.4%</td>
<td>2%</td>
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<tr>
<td>Non-Opportunity Awarded</td>
<td>Local</td>
<td>% Local</td>
<td>Non Profit</td>
<td>Non Profit %</td>
</tr>
<tr>
<td></td>
<td>$130,837,605</td>
<td>$22,761,848</td>
<td>17.4%</td>
<td>40.3%</td>
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<tr>
<td>Non-Opportunity Awarded (Non-CIP)</td>
<td>Local</td>
<td>% Local</td>
<td>Non Profit</td>
<td>Non Profit %</td>
</tr>
<tr>
<td></td>
<td>$51,101,835</td>
<td>$22,732,427</td>
<td>44.5%</td>
<td>16.5%</td>
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</table>

SMWVBE Breakout

<table>
<thead>
<tr>
<th></th>
<th>Small</th>
<th>Hispanic</th>
<th>African American</th>
<th>Asian</th>
<th>Other/Minority</th>
<th>Woman</th>
<th>Veteran</th>
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</thead>
<tbody>
<tr>
<td>SMWVBE Awarded</td>
<td>$3,491,864</td>
<td>$5,488,000</td>
<td>$25,745,952</td>
<td>68.1%</td>
<td>$1,996,136</td>
<td>36.4%</td>
<td>$25,745,952</td>
</tr>
<tr>
<td>SMWVBE Local</td>
<td>$9,051,921</td>
<td>$22,761,848</td>
<td>$52,668,425</td>
<td>40.3%</td>
<td>$5,119,595</td>
<td>4.4%</td>
<td>$29,980,340</td>
</tr>
<tr>
<td>SMWVBE Non Profit</td>
<td>$9,051,921</td>
<td>$22,761,848</td>
<td>$52,668,425</td>
<td>40.3%</td>
<td>$5,119,595</td>
<td>4.4%</td>
<td>$29,980,340</td>
</tr>
</tbody>
</table>

RECOMMEND APPROVAL:

Travis Smith
Deputy Chief Financial Officer

Reed Hurley
Executive Vice President
Chief Financial Officer

George Hernandez, Jr.
President/Chief Executive Officer